

Our client is a profitable, well established Swiss company near Lausanne. The entrepreneurial spirit within this small firm has been the key success factor for years. The company is distributing its own products throughout the world and is also an important partner for the distribution in Switzerland in the **animal health sector** for renowned international companies. To actively support its expansion strategy, we are looking for a **business development oriented**

Commercial Director (m/f)

Unleash your entrepreneurial spirit in this SME

The position: We are looking for an experienced business development leader to join the executive team to support the growth activities by identifying new business opportunities and leading marketing efforts. You will keep abreast of trends and market conditions and create decision-making frameworks for executive management. The goal is to promote and expand the company's commercial activity that will generate revenues and lead to sustainable growth.

The requirements: You should have strong international understanding from business-to-business environments in the animal health sector with a strong growth and sales orientation. Qualified as a veterinarian with further training and experience in the commercial sector, you are now a successful business leader. Your pragmatic approach combined with an analytical mind allows you to manage business issues in a structured and organized manner. You are fluent in English; French is the predominant internal language and any additional languages like German or Italian an advantage. Travel required: 30%-40% (primarily in Western Europe).

The offer: If you are enthusiastic and motivated to actively build the future by directly influencing the development of the company for the next 5-10 years, we can offer you a fantastic opportunity. Through your initiative, strategic vision and outstanding entrepreneurial skills you will contribute to the future success and growth of the company. The company believes in the competence and the entrepreneurial spirit of its employees and delegates decisions and responsibilities.

Are you ready for this challenge? Let's talk about it! Candidates that match the

profile described above are kindly invited to send their full application by pressing the "Send CV" button on following Link:

<https://www.networkselection.ch/2022/04/07/cd/> .

For further questions, please call our office Network Selection AG +41 79 834 9482 Markus Brunner. Full confidentiality is ensured. We are looking forward to your response!